

**Sample Company**  
**Income Statement - Rolling Qtr**  
For the Four Months Ending April 30, 2001

*This statement includes data for a  
rolling quarter*

<u>February</u>	<u>March</u>	<u>April</u>		<u>Year to Date</u>	<u>%</u>
			<b>Revenue</b>		
\$11,408.00	\$11,408.50	\$5,652.00	Management Consulting	\$46,764.25	52.6%
1,400.00	5,735.00	3,178.00	Custom Programming	15,513.00	17.4%
5,572.00	4,165.00	4,041.00	Seminars	19,228.00	21.6%
1,941.00	2,187.50	534.00	Travel Time	7,459.50	8.4%
3.28	4.09	3.67	Interest Earned	14.03	0.0%
<b>20,324.28</b>	<b>23,500.09</b>	<b>13,408.67</b>	<b>Total Revenue</b>	<b>88,978.78</b>	<b>100.0%</b>
			<b>Cost of Sales</b>		
	3,375.00		Seminar Costs	6,275.00	7.1%
	<b>3,375.00</b>		<b>Total Cost of Sales</b>	<b>6,275.00</b>	<b>7.1%</b>
<b>20,324.28</b>	<b>20,125.09</b>	<b>13,408.67</b>	<b>Gross Profit</b>	<b>82,703.78</b>	<b>92.9%</b>
			<b>General &amp; Admin. Expenses</b>		
3,163.05	3,163.05	3,163.05	Salaries & Wages	12,364.65	13.9%
316.31	316.31	316.31	Payroll Tax Expense	1,236.48	1.4%
		27.94	Advertising & Promotion	803.54	0.9%
459.47	36.20	132.27	Auto Expense	951.38	1.1%
		48.58	Computer Supplies	48.58	0.1%
	97.09	1,346.72	Demo Systems & Software	1,443.81	1.6%
595.04	589.91	473.49	Interest Expense	2,251.99	2.5%
	117.85		Licenses & Fees	117.85	0.1%
75.56	160.43	26.57	Mileage	441.96	0.5%
	323.95		Office Furniture & Equipment	323.95	0.4%
31.40	87.51	22.39	Postage	141.30	0.2%
	1,038.00		Professional Fees	1,038.00	1.2%
		151.88	Publications & Manuals	176.19	0.2%
419.84	340.00	340.00	Repair & Maintenance	1,565.70	1.8%
105.50	92.42	148.63	Stationery & Office Supplies	346.55	0.4%
89.00		398.00	Technical Support	487.00	0.5%
352.07	322.38	144.43	Telephone Expense	1,632.43	1.8%
86.95	141.26	63.86	Meals & Entertainment	292.07	0.3%
<b>5,694.19</b>	<b>6,826.36</b>	<b>6,804.12</b>	<b>Total G&amp;A Expenses</b>	<b>25,663.43</b>	<b>28.8%</b>
<b>\$14,630.09</b>	<b>\$13,298.73</b>	<b>\$6,604.55</b>	<b>Net Income</b>	<b>\$57,040.35</b>	<b>64.1%</b>